

Message Text

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43

ACTION AF-06

INFO OCT-01 ISO-00 EB-07 INR-07 /021 W

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R 131010Z JUN 75

FM AMEMBASSY NAIROBI

TO USDOC WASHDC

INFO SECSTATE WASHDC 3387

UNCLAS NAIROBI 4898

E.O. 11652: N/A

SUBJ: WTDR/FYI MARGUERITE LIMITED,

REF: USDOC 04915, 8851

NAIROBI 3904

QUOTE:

1. KENYA

2. CNTRY CODE: 779

3. SER NO. 0018100

4. MARGUERITE LIMITED

4A. CODE: P

5. P.O. BOX 40878, GOVERNMENT ROAD

6. NAIROBI, KENYA

7. ESTABL: 1947

8. EMPL: 10

9. SIZE (20-X) MEDIUM

10. REPUTATION: (22-X) GOOD

11. SELLS ITS PRODUCTS IN THE FOLLOWING COUNTRIES LISTED IN

ORDER OF IMPORTANCE: KENYA, TANZANIA AND UGANDA.

12. RPT. DATE: 05/75

13. 31710/034 MFG. DIST. AND EXP. HANDBAGS AND PERSONAL LEATHER

GOOD.

13B. 36511/034 MFR.DIST. AND EXP. RADIOS, CASSETTES

ASSEMBLING

13C. 38611/1235 RTR. AGT. DIST. IMP. PHOTOGRAPHIC EQUIPMENT

AND SUPPLIES

13D. 27511/1235 RTR. AGT. DIST. IMP. STATIONERY

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13E. 39495/1235 RTR. AGT DIST. IMP. SPORTING GOODS.

13F. 38113/1235 RTR. AGT. DIST. IMP. SURVEYING AND DRAFTING

INSTRUMENTS

14. CONTACT: A.J. KIMATRAI, MANAGING DIRECTOR

15. CABLE: ARGUS

16. TELEX: N/A

17. TEL: 23283

18 FINANCIAL REFS: COMMERCIAL BANK OF AFRICA, LIMITED,
INTERNATIONAL HOUSE BRANCH, P.O. BOX 45136, NAIROBI, KENYA.

19. TRADE REFS: M & J COMMERCIAL INC., 312, 5TH AVENUE,
NEW YORK, N.Y. 10001.

20. FOREIGN FIRMS REPRESENTED: PENTIEL CO. LTD., JAPAN,
STATIONERY, 1968; YONEX TRADING, JAPAN, SPORTING GOODS,
1968; IKEDA ELECTRONICS, JAPAN, ELECTRICAL SUPPLIES,
1971; HOPE TAKEDA, JAPAN, SURVEYING AND DRAWING
INSTRUMENTS, 1972.

21. THEY ARE DEALERS IN CAMERAS AND RELATED PHOTOGRAPHIC
GOODS, ASSEMBLING RADIOS, CASSETTES, ETC. MANUFACTURERS OF
P.V.C. AND LEATHER GOODS. IMPORTERS, AGENTS AND RETAILERS
OF PHOTOGRAPHIC EQUIPMENT AND SUPPLIES, STATIONERY,
SPORTING GOODS, ELECTRICAL SUPPLIES, SURVEYING AND
DRAWING INSTRUMENTS. ANNUAL VOLUME OF BUSINESS OF
\$285,714. AUTHORIZED CAPITAL OF \$28,571 WITH PAID
UP CAPITAL OF \$18,231. THE DIRECTORS ARE WELL VERSED
IN THEIR LINE OF BUSINESS AND HAVE CONSIDERABLY
INCREASED THE TURNOVER OF THE COMPANY EACH YEAR FOR
THE PAST THREE YEARS. DURING 12 MONTHS TO MARCH
1974 THE NET WORTH OF THE COMPANY HAS INCREASED BY
300 PERCENT.

BANKING AND TRADE SOURCES REPORT THAT THE FIRM HAS A
GOOD FINANCIAL REPUTATION AND ITS OBLIGATIONS ARE
MET IN A REGULAR MANNER. RECOMMENDED AS A TRADE CONTACT
FOR U.S. FIRMS. END QUOTE.

22. PREPARED BY: J.K. NJUGUNA

APPROVED BY: PAUL T. WALTERS

AT: AMEMBASSY, NAIROBI, KENYA.

MARSHALL

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